NUMAI Q1 Overview



Aurimas Čiagus Cofounder & CEO

I am presenting you NUMAI first quarterly overview. Last year we purposefully and considerably invested into the business development. And in the first quarter of this year we see the outcome from those investments. Despite geopolitical turbulence due to the war in Ukraine, we have succeeded to raise new capital and maintain growth of new customer acquisition. We had plans for higher growth, but our sales stopped in the first half of March. However, sales resumed and we're not changing our portfolio growth target for this year.

From the beginning of the war in Ukraine we started monitoring payment collection from our clients more carefully, however, we saw no significant changes and we expect customers payments to stay stable.

Rent Revenue Growth*



+23%

Portfolio Growth



Client Wealth Growth*



*Appreciation of value of the properties according to HPI. Not Included in the value of portfolio.

Key Milestones



We launched Client self-service to automise client onboarding

Made pricing improvements enabling us for more efficiency

Our team is constanlty growing! This Q we wlcomed 2 new members Fully kicked-off NUMAI Estonia operations which is now running independently

Client Satisfaction



7/10 our clients would recommend NUMAI to their friends. We are working to make this number even higher.

Growing Interest in Rent2Buy

介11%

Due to the market shosk in the End of February the market has stopped in the first half of March. However, We

Capital Raised



^{*} Rent revenue increase is directly related to active portfolio growth. Active portfolio represents monthly billable assets.