

NUMAI

2022 Q2 Overview



Aurimas Čiagus
Cofounder & CEO

It is my pleasure to present the second NUMAI quarterly overview of 2022. Each year we purposefully and considerably invest in our business development. Last year these investments helped us to double our portfolio and ensure the profitable long-term growth of the company. This year is no exception. Continued investments enabled us to grow our portfolio by 50% in the first half of 2022.

We continue to optimise our operational and financial processes through self-service and pricing. Additionally, steadily growing conversion rates show the increased quality of sales and marketing. Lastly, the NUMAI group finished the second quarter with 160 assets in our portfolio whose total value has grown by 17%.

Rent Revenue Growth '22 Q1 vs '22 Q2*



* Rent revenue increase is directly related to active portfolio growth. Active portfolio represents monthly billable assets.



51% portfolio growth in 2022

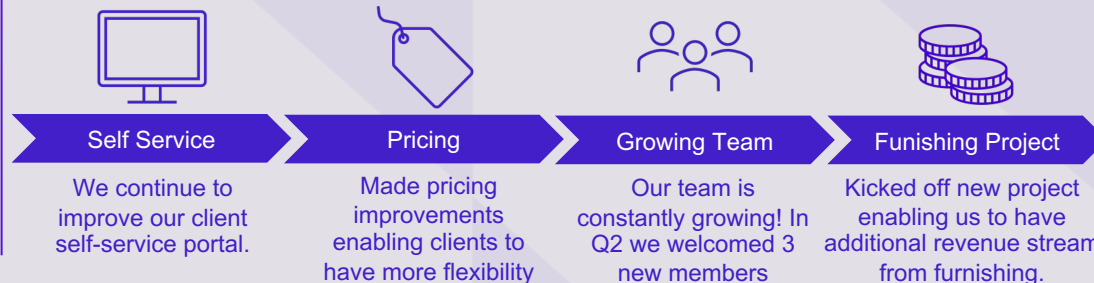
Client Wealth Growth*



17% or €3.9 M

*Appreciation of value of the properties according to HPI (house price index). Not Included in the value of portfolio.

Key Milestones



Assets Under Management



We have in total 160 assets that we are currently managing, including preliminary contracts with sellers. In Q2 we added 27 new properties to our portfolio, and had 3 successful client exits.

Growing Quality: Increased Conversion Rate



We have more than doubled our client contract conversion rate, or to be more precise – we increased it 130%. This was achieved due to brand awareness investments, improved sales and marketing quality.

Capital Raised

